

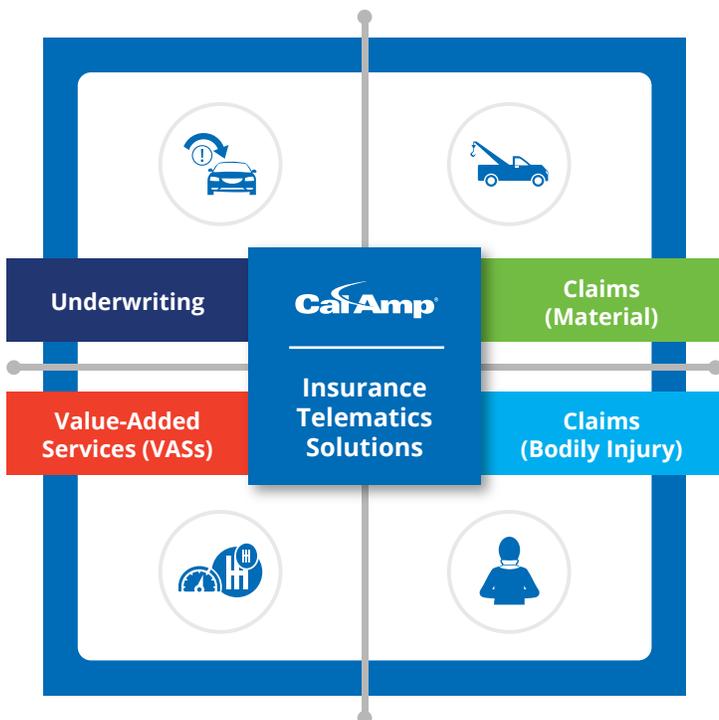
ADVANCED INSURANCE TELEMATICS

LOWER RISK | REDUCE COSTS | IMPROVE CUSTOMER SATISFACTION | GAIN COMPETITIVE ADVANTAGE

THE CHALLENGE: EFFICIENT CLAIMS MANAGEMENT PROCESSING

Insurance providers are looking for a better way to mitigate risk by reducing the costs associated with the claims management process. Quick and accurate claims processing and settlement also provides customers with a satisfying experience to boost policyholder retention rates. In addition, insurance carriers want to know their technology partners have the scale, technology and resources to develop, produce and operate advanced telematics solutions. As one of the world's largest vehicle telematics organizations, CalAmp is also uniquely qualified as a trusted global technology supplier for underwriting, claims management and value-added services (VAS).

CalAmp's risk management solutions combine the expertise of our strong partners in driver behavior analytics with our own innovative offerings focused on automating claims processing functions. Instant Crash Notification (ICN) – an offering within our Automated First Notice of Loss (AFNOL) product suite – notifies insurers and the driver's designated recipient within seconds with key information about the accident, such as location, date, time, VIN and collision severity. ICN+ is our extensive report providing comprehensive crash data for accident reconstruction, while the CalAmpDENT™ offering provides predictive physical damage estimates in near real-time. With the CalAmpBITE™ analytics solution, bodily injury prediction and automated notification enable fast emergency response and help mitigate fraud associated with injury claims. Time to close a bodily injury claims case can be significantly reduced, greatly lowering total costs for insurance providers.



CalAmp Telematics Cloud™

Extensive cloud-based service enablement platform for IoT solutions

CalAmp Connect™ simplifies the commercial deployment of complex, scalable Internet of Things (IoT) solutions by facilitating the transformation of data from remote and mobile assets into actionable business information.

With a comprehensive set of services and APIs, CalAmp Connect is a single point of integration to facilitate the delivery of broad telematics services to partners and customers.

CALAMP AUTOMATED CLAIMS MANAGEMENT SOLUTIONS

Forward-thinking insurance providers and ecosystem partners are turning to CalAmp for solutions that help them greatly reduce the time and resources required for claims processing by substantially automating labor-intensive functions associated with both material damage and bodily injury.

MATERIAL DAMAGE



ICN (Instant Crash Notification)

- Immediate collision detection and notification
- Automatic initiation of the crucial FNOL process
- Simple report indicating crash severity and key event details delivered to identified recipients
- Improved customer service through quick and efficient claims processing and settlement
- Significant potential to lower claims processing costs



ICN+

- Extensive incident report for deep analysis, including accident reconstruction and forensics



CalAmpDENT™ (Damage Estimates in Near Real-Time)

- Immediately estimate damage to primary vehicle components
- Predictive cost to repair a vehicle within moments of a crash, collaborating with leading estimating partners
- Significantly improved vehicle triage in the field with more accurate material damage assessment within moments of a crash
- Accurate and immediate damage estimates expedite the overall claims process and reduce costs
- Significant cost savings for property damage claims through improved triage and vehicle disposition

BODILY INJURY



CalAmpBITE™ Bodily Injury Predictive Analytics

- Automated notification and probability of occupant injury reported in seconds
- Injury severity using accepted Abbreviated Injury Scale (AIS) standards
- Ability to classify soft tissue (e.g., whiplash) injuries
- Scientific basis for injury prediction to help reduce fraud
- Claims process shortened by up to 80% through automated process and improved data accuracy

*Note: ICN requires that the crash grade telematics device used for data acquisition be active, and not in sleep mode as occurs when the vehicle's ignition is in the off position.



MARKET LEADING TELEMETRY DEVICES

CalAmp's multi-tiered device portfolio is used extensively throughout the broad vehicle telematics industry worldwide. With a run rate of well over a million devices per year and over 5M devices under management on its systems today, CalAmp has tremendous scale, proven quality and trusted reliability across all markets it serves.



LMU-2630



LMU-3030