April 22, 2014

Effective Immediately: (For internal and external distribution) Vanguard Product Announcement

Summary

CalAmp has demonstrated a commitment to serving the needs of the industrial wireless market with wireless applications, and our Vanguard product line has proven successful for customers in this market for many years. This year we announced the refreshed Vanguard to carry the Vanguard product line forward by offering improved performance, and a 4G LTE model to complement the 3G multi-carrier model. Today, however, we have reached a critical time in the lifecycle of the original Vanguard 3000 where we must retire specific models and SKUs.

CalAmp will try to accommodate all customer requests; however, due to the stock levels of some components we have a limited number of the Vanguard 3000 units left for sale. Customer purchase orders will be accepted on a first come, first served basis and quantities may be limited based on the availability of each SKU.

This notice of the limited quantities of the remaining Vanguard 3000 models serves as the formal communication of CalAmp's intent to discontinue a few Vanguard specific SKUs. Current product availability is shown below.

Transition

The Vanguard 3000 has not been discontinued, but rather continues as a refreshed product, with improvements and new SKUs. The refreshed Vanguard is very similar to the existing Vanguard to provide an easy transition, and support backward compatibility.

Vanguard Support Notice:

- Standard product warranty will be one year from the product ship date
- End of Support (EOS) will be five years from the final sale date
- Replacement parts will be available for five years past the final sale date
- Firmware/Software bug fixes will be provided for one year past the final sale date

Please feel free to contact us with any questions or concerns you may have regarding this notice. Our information has been provided at the conclusion of this notice.

Product Availability: Vanguard 3G Multi-Carrier Models

Model	Description	Replacement Model	Description
140-7230-000	VANGUARD 3000, 3G CELLULAR ROUTER, FIXED	VG3000-PXS-F-GEN	VANGUARD 3000, 3G CELLULAR ROUTER, FIXED (MULTI-CARRIER)
140-7230-110	VANGUARD 3000, 3G CELLULAR ROUTER, WIFI AND GPS	VG3000-PXS-M-GEN	VANGUARD 3000, 3G CELLULAR ROUTER, MOBILE, WIFI AND GPS (MULTI-CARRIER)

Product Availability: Vanguard 4G LTE Models (New)

Model	Description
VG5530-LAT-M-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, MOBILE, WIFI AND GPS (ATT)
VG5530-LVZ-M-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, MOBILE, WIFI AND GPS (Verizon)
VG5530-LEU-M-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, MOBILE, WIFI AND GPS (EU)
VG5530-LAT-F-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, FIXED (ATT)
VG5530-LVZ-F-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, FIXED (Verizon)
VG5530-LEU-F-GEN	VANGUARD 5530, 4G CELLULAR ROUTER, FIXED (EU)

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